

PRODUCTIVITY IS POWER NEWSLETTER

KNOW THYSELF. LEAD BETTER



Delegation isn't one-size-fits-all.

What works for one leader might feel completely unnatural for another. That's why understanding your personality style—and the styles of those you lead—is a game-changer.

This week, we're diving into Personality-Driven Delegation using tools like DISC and MBTI to help you delegate with more confidence, clarity, and connection.

Why Personality Matters in Delegation

Your personality influences:

- What you're comfortable letting go of
- How you communicate expectations
- How you respond when things go "off script"

Quick Personality Delegation Tips When Delegating To Others

DISC Styles:

- **D:** Delegate outcomes, not steps. Let others figure out the "how."
- **I:** Delegate with enthusiasm—but follow up with structure.
- **S:** Delegate slowly and with reassurance. Build trust.
- **C:** Delegate with detailed instructions and clear expectations.

MBTI Styles:

- **Thinkers (T):** Delegate based on logic and efficiency.
- **Feelers (F):** Delegate with empathy and relational awareness.
- **Judgers (J):** Prefer structured delegation with timelines.
- **Perceivers (P):** Prefer flexible delegation with room to adapt.

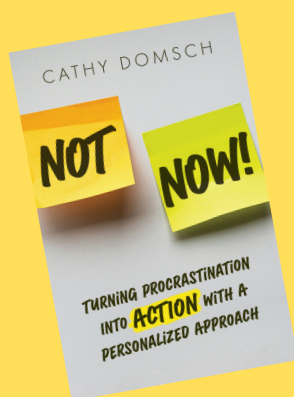
Challenge for the Week

- ✓ Identify your personality style (DISC or MBTI).
- ✓ Reflect on how it affects your delegation habits.
- ✓ Define one insight or shift you will make this week.

Join the **Productivity is Power** community to get access to coaching, tools, and conversations that help you lead with clarity and delegate with confidence.

Ready to elevate your leadership and reclaim your time? Follow this link for the toolkit!

👉 [The Entrepreneur's Delegation Toolkit](#)



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Schedule a virtual coffee with Cathy to discuss ways we can assist you or your team with reaching your goals!